

MedThree: Partnering with Canada's Healthcare Industry in Uncertain Times

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Uncertainties stemming from the COVID-19 pandemic have created new risks and new challenges for the healthcare industry. Telehealth and virtual care are rapidly innovating to fill existing and potential service gaps. However, the rise of telemedicine platforms will need to be matched with new protocols to protect healthcare organizations from cyber threats. Meanwhile, staffing shortages in long-term care homes and shortages in healthcare professionals across the industry raise worries about the increased potential for errors. Further, in meeting the urgent demand for PPE in these clinics and long-term care homes, many of these facilities have had to take on greater liability risk.

Today's Healthcare Challenges Demand Specialist Underwriters

To succeed in this new climate, healthcare practitioners and clinics must seek creative solutions to new problems while managing emergent risks. A savvy broker will prove to be an invaluable partner in these uncertain times, ensuring clients are adequately and accurately covered at fair prices, from a trusted carrier.

As an MGA specializing in the Healthcare and Life Science industries, MedThree Insurance Group brings experience and depth of knowledge to underwriting. Our deep expertise allows us to focus on the unique risks generated by the integral relationships of medical professionals, the products they use, and the facilities where they work. As a result, we create the integrated solutions needed to manage the evolving risks within Canada's healthcare industry segments.

A Trusted Name in Canadian Healthcare

Healthcare is a complex industry. Its scope is constantly expanding and, in turn, healthcare providers face ever-evolving scopes of practice. As specialists in healthcare, MedThree brings knowledgeable underwriting and focused products to the marketplace, informed by the forever-changing aspects of healthcare. Our focus and specialist approach allow us to earn the trust and gain the respect of the brokers we serve.

For brokers, working with a specialist underwriter means dealing with a market that can help them understand their client's issues. Generalists offer off-the-shelf solutions that don't necessarily fit the client's unique risks. But with MedThree, brokers get a specialty product with technical knowledge to help them win and retain accounts.

Committed to Broker Success and Industry Education

Commitment to constant learning and adaptation translates to better coverage and more timely service to clients in healthcare and life sciences. Along with our commitment to providing unique solutions, we offer ongoing broker news and education to help you serve your clients.

As part of our commitment to keeping abreast of the ever-changing dynamics of our industry, we provide our brokers with well-researched Risk Bulletins to help them identify risks and learn strategies to mitigate them. We also publish articles that help brokers understand the nuances of our industry from the MGA/broker perspective.

Offering Superior Value with Solid Partnerships

To offer brokers the best products for their Healthcare and Life Science clients, we partner with leading industry underwriters to ensure specialized risks get the customized solutions. MedThree is proud to partner with Aviva Canada and Lloyd's Coverholders.

Aviva Canada has a strong history of supporting specialized MGAs as a means to distribute our capacity into niche market segments. MedThree allows us to focus on the burgeoning Healthcare marketplace through a disciplined and experienced underwriting approach. Brokers will welcome the creative energy and broader thinking represented by the MedThree team.

Lloyd's Coverholders are an integral component of our success in the Canadian insurance marketplace. MedThree's commitment to underwriting integrity and innovative product development in the Healthcare and Life Science market segments is another example of the value of Lloyd's Coverholders. We're excited to see another strong model of Canadian industry knowledge matched with Lloyd's market support

To learn more about our tailored solutions, [visit our website](#).

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