

MedThree: Closing the Gaps in Healthcare Insurance Coverage

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The healthcare industry is complex. In turn, healthcare providers must adapt to ever-evolving scopes of practice as the scope of the field expands. MedThree, a specialist in healthcare, offers products informed by the ever-changing aspects of healthcare and underwritten by underwriters with a thorough understanding of the industry. The focus and specialized approach we take allow us to earn the trust and respect of the brokers we serve.

With the help of a specialist underwriter, brokers are able to better understand the issues of their clients. Generalists offer off-the-shelf solutions that don't necessarily match the client's unique risks. But with MedThree, brokers get a specialty product backed by technical expertise to help them win and keep clients.

Underwriters who specialize in healthcare are in high demand today

The COVID-19 pandemic has created new challenges for the healthcare industry. Virtual care and telehealth are rapidly innovating to fill gaps in existing and potential services. Despite the rise of telemedicine platforms, healthcare organizations must adopt new protocols to protect themselves from cyber threats. Moreover, staffing shortages in long-term care homes and shortages of healthcare professionals across the industry threaten to increase the risk of errors. The increase in demand for PPE in these clinics and long-term care homes has also resulted in greater liability risk.

Healthcare practitioners and clinics must find creative solutions to new problems while managing emerging risks to succeed in this new environment. A savvy broker can be a valuable asset to clients in these uncertain times, ensuring they have adequate coverage with a reliable carrier at a fair price.

Canadian healthcare's trusted name

As an MGA specializing in the Healthcare and Life Science industries, MedThree Insurance Group brings depth of knowledge and experience to the underwriting process. Through our deep experience, we can address the unique risks posed by medical professionals, the products they use, and the facilities where they work.

Because of this, we develop integrated solutions for managing the evolving risks in Canada's healthcare industry.

With a commitment to continuous learning and adaptation, healthcare and life sciences clients are offered better coverage and faster service. As part of our commitment to providing unique solutions, we offer ongoing education and news for brokers.

Keeping abreast of the ever-changing dynamics of our industry is a priority for us, so we provide our brokers with risk bulletins to identify risks and learn strategies to mitigate them. Additionally, we publish articles that explain the nuances of our industry from the perspective of the MGA or broker.

Providing solid partnerships with superior value

By partnering with industry underwriters, we offer brokers the best healthcare and life science products for their clients. As an Aviva Canada and Lloyd's Coverholder, MedThree is proud of its partnership.

As a means of distributing our capacity into niche markets, Aviva Canada has supported specialized MGAs for a long time. Using a disciplined and experienced underwriting approach, MedThree enables us to focus on the burgeoning Healthcare market. Brokers will appreciate the creativity and broader thinking that MedThree offers.

Lloyd's Coverholders are the cornerstone of our success in the Canadian insurance market. Lloyd's Coverholders, like MedThree, are committed to integrity in underwriting and innovative product development in the Healthcare and Life Science markets. Combined with Lloyd's market expertise, we're thrilled to see another excellent example of Canadian industry knowledge

To learn more about our tailored solutions, visit our website at <http://www.medthreeinsurance.com>.

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